



# The Academy of MODELING & VALUATION



Cater to total addressable market  
of modeling and valuation (TAM-V)



B2C | B2B | Hiring Ecosystem  
| Community



Industry Exposure | Learning Excellence  
| Mentoring | Community



SCAN TO VIEW WEBSITE



# THE COURSE

## 01 Financial Statement Analysis

- >Comprehending Business Models
- >Collating Data
- > Analysing Historical Financials

### TAM-V EDGE

Analytical Tools  
Identifying Red-flags  
The Story Behind the Numbers

## 02 Financial Modeling

- >Three Statement Modeling
- >Scenario Analysis
- >Reasonability Testing

### TAM-V EDGE

Industry Tailored Insights  
Top Down vs Bottom Up  
Spread Analysis  
Working Capital Cycle & FATOR  
Capital Structure

## 03 Business Valuation

- > Approaches & Methodologies
- > Beta & Cost of Capital
- > Terminal Value Insights
- > Sensitivity Analysis
- > Comparable & Outliers
- > Industry Specific Multiples

### TAM-V EDGE

Incorporating Alpha  
H Model & Exit Multiplier  
Modern Multiples  
Premiums & Discounts

# FOUNDERS



- > 25+ Years of Industry Experience
- > 6,000+ Learners Mentored
- > Domain Expertise - Large Corporates | Start-ups | Intangible & Complex Securities | Financial Modeling
- > Consistently Recognised for Excellence in Teaching & Delivery



## NITESH BHUTA

CHARTERED ACCOUNTANT  
COMPANY SECRETARY | B.COM

### Experience

Co-Founder - TAM-V

Founder - Credence Consultants, Value-ator.com

12+ years - Consulting, Business Valuation, Modeling

Author | Trainer

### Expertise

Valuation - Start-up, Complex Securities, Dispute  
Resolution | Financial Modeling



## HARSHAL SOPARIWALA

CHARTERED ACCOUNTANT  
COMPANY SECRETARY | B.COM

### Experience

Co-Founder - TAM-V

12+ years - Consulting, Business Valuation, Modeling

Ex-Deloitte, Ex-PWC | Trainer

### Expertise

Valuation - Large Corporate, Intangibles | Financial  
Modeling | Mergers & Acquisitions | Fundraising

# CREDENTIALS

**Combined 15+ years training Experience**

**Faculty at NMIMS for Valuation & Financial Modeling**

**Faculty at NIMIMS for Accounting And Finance**

**Faculty at Institute of Chartered Accountants of India for Valuation**

**Faculty at SIMSREE for Valuation and Financial Modeling**

**Faculty at Professional Learning Platforms across India  
for Valuation, Financial Modeling, Financial Statement Analysis**

**Visiting Faculty at Institute of Company Secretaries of India  
for Soft Skill Training & Development**

**Addressed over 6,000 participants pan India on the subject  
of Valuation and Financial Modeling**

**Authored a book on Valuation & Financial Modeling**